



## **JAMES H. NADAL, SIOR**

Senior Vice President  
CA License 01040679

### **CAREER SUMMARY**

Jim is an office and industrial specialist with two decades of commercial real estate experience in the Temecula/Murrieta Valley and North San Diego market. Jim has a strong understanding of the local commercial property marketplace, and is skilled in providing clients with valuation guidance. He also assists tenants and landlords in analyzing the market and structuring transactions that create win-win situations for both parties.

A leader in the office market, he has completed hundreds of office sales and leases. During his career, he has completed over 750 office, industrial, land and investment transactions totaling in excess of \$275 million. CoStar consistently names Jim as one of the Inland Empire's Top Office Leasing Professionals. He is also an SIOR member, a group of professional office and industrial realtors that are top producers in their field. Prior to beginning his career in real estate, Jim managed national sales for a European manufacturing company.

### **EXPERIENCE**

- 2007 - Present      Grubb & Ellis|WestMar, Temecula, CA  
*Senior Vice President*
- 1994 - 2007      WestMar Commercial Brokerage, Inc., Temecula, CA
- 1991 - 1994      CDM Group Commercial Real Estate, Temecula, CA
- 1989 - 1991      John Burnham & Company Commercial Real Estate, San Diego, CA
- 1981 - 1988      NMC of North America, Inc., Temecula, CA

### **EDUCATION AND AFFILIATIONS**

- California State University, Long Beach  
*Bachelor of Science in Business Administration*
- Licensed Real Estate Salesperson: California
- Society of Industrial and Office Realtors (SIOR)