



JANET F. KRAMER

Broker Associate

CAREER SUMMARY

Janet is a Commercial Real Estate Broker and Attorney with proven success in assembling and leading teams to achieve project goals. During her real estate career, she has focused on retail leasing, retail development, sub-association and property management. To date, Janet has leased over 200,000 SF of space, generating over \$20M for her clients. By analyzing projects from both the brokerage and management points of view, Janet can offer fiscally responsible alternatives and innovative solutions to developers, landlords and tenants. Her ability to create strategic marketing plans and facilitate transactions is unparalleled. Janet's prior career in sports management instilled the importance of teamwork, tenacity and a commitment to excellence. She founded and directs a Junior Olympic volleyball program, creating collegiate scholarship opportunities for local girls, exemplifying her affinity for community-service related projects.

EXPERIENCE

- 2007 - Present: Grubb & Ellis|WestMar, Temecula, CA
Broker Associate, Retail Specialist
- 2002-2007: Burnham Commercial Real Estate/CDM Group, Inc., Temecula, CA
Vice President, Retail Specialist
- 1999-Present: Vintage Volleyball, Inland Empire, CA
Founder/Director
- 1999-2002: Southern California Volleyball Association, Regional Office of USA Volleyball
Director of Special Projects
- 1993-1998: San Diego SportCenter Management, San Diego, CA
Founder Board Member

EDUCATION

- Western State University School of Law, San Diego, CA – Juris Doctorate
- University of California, San Diego – Bachelor of Arts in Sociology
- University of Pennsylvania

Professional Profile



- Francis W. Parker High School, San Diego, CA – Class Valedictorian

PROFESSIONAL AFFILIATIONS

- California State Bar Association
- International Council of Shopping Centers (ICSC)
- American Volleyball Coaches Association
- Professional Women's Roundtable
- Temecula Chamber of Commerce
- Murrieta Chamber of Commerce
- Women's Sports Foundation
- USA Volleyball, Inc.
- San Diego Yacht Club

COMMUNITY ACTIVITIES

- Volunteer, The Nature Conservancy, Thousand Springs Preserve, Idaho
- Volunteer, Children's Hospital Canine Therapy Program