



ROBERT H.S. KIRKPATRICK

Investment Specialist
CA Broker License 00575633

CAREER SUMMARY

Bob's commercial real estate career spans over 40 years in Southern California. As a selling broker Bob represented and closed many sale and lease transactions with high profile developers and national tenants. Key clients have included: American Stores, Alpha Beta Markets, Ralphs, Albertsons, Sav-On Drugstore, Skaggs Drugs, Marie Callendar, McDonalds, Don Jose Mexican Restaurants, Union Oil, Aaron Bros, Norm Reeves Super Group of Cars, Sinclair Paints, Vista Paints, Downey S&L, Denny's, Del Taco and more.

Bob's management roles have included opening and leading the first Grubb & Ellis office in the Inland Empire in 1983 and building the division to one of the top 5 in the nation. He has also served as CEO and President of The Rancon Companies in the Temecula Valley. Bob was the President of CataList Homes, with partner Hal Ellis (Grubb & Ellis Co-founder), who served as Chairman of CataList. Bob was also Vice-Chairman and Director of Fallbrook National Bank, which became Community National Bank in Escondido, CA.

Prior to joining Grubb & Ellis|WestMar, Bob and his wife Theresa spent 2008 and 2009 cruising. First on a four ½ month world cruise aboard The Pacific Princess visiting every continent except Antarctica, then aboard their own trawler covering 7,000 nautical miles, returning to California in January 2010.

Bob joined Grubb & Ellis|WestMar based on his first hand knowledge of the professionalism and talent of principals Mark Esbensen, Fred Grimes and the entire team. The reputation of WestMar and its affiliation with Grubb & Ellis made it an easy decision to come full circle and home to Grubb & Ellis|WestMar.

Professional Profile



EXPERIENCE

- 2010 - Present: Grubb & Ellis|WestMar, Temecula CA
Investment Specialist
- 2008 – 2009: Cruising the Oceans of the World
- 1998 - 2007: CataList Homes, Inc., 12 Offices from Carlsbad to Thousand Oaks
President and Chief Operating Officer
- 2003 - 2007: Benchmark Escrow Company, Hermosa Beach CA
Co-Founder and President
- 1997 - 2006: Fallbrook National Bank/Community National Bank, Escondido CA
Vice Chairman and Director
- 1989 - 1998: Rancon Corporation, Temecula CA
President and Chief Executive Officer
- 1983 - 1989: Grubb & Ellis Company, San Bernardino and Riverside Counties CA
Senior Vice President and District Manager
- 1971 - 1983: Business Properties Brokerage Company, Newport Beach CA
Broker

EDUCATION

- San Diego State University – Bachelor of Arts, Communications

PROFESSIONAL AFFILIATIONS

- National Association of Industrial and Office Parks (NAIOP), Inland Empire Chapter, CA
Founding member and Past President
- International Council of Shopping Centers (ICSC)
Member
- Temecula Valley Economic Development Corporation
Past President
- United Way of Inland Valleys Southwest Riverside County
Past Co-Chair
- University of California, Riverside Extension
Instructor of Commercial and Industrial Real Estate
- California Real Estate Appraisal License (*Inactive*)



GRUBB & ELLIS
WestMar

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