



FRED D. GRIMES
CEO/Managing Director

CAREER SUMMARY

Fred Grimes has had a very successful real estate career spanning over thirty years. Throughout his career, Mr. Grimes has been actively engaged in many phases of commercial real estate including executive management positions; leasing and selling of numerous high-profile projects; and development of many successful office, industrial, and retail projects. He has been a retail specialist in Riverside County since 1988 and has completed transactions totaling over \$200 million. Mr. Grimes has been very active in community, charitable, and professional organizations.

EXPERIENCE

- 2007 - Present: CEO/Managing Director, Grubb & Ellis|WestMar, Temecula, California
Commercial Real Estate Brokerage
- 1988 – 2007: President, WestMar Commercial Brokerage, Inc., Temecula, California
Commercial Real Estate Brokerage
- 1988 – Present: President, Winchester Development Group, Temecula, California
Commercial Real Estate Development
- 1986 - 1988: Iliff-Thorn and Company, Carlsbad, California
Commercial Real Estate Brokerage
- 1984 - 1986: John Burnham and Company, Escondido, California
Commercial Real Estate Brokerage
- 1975 - Present: President, Felicita Financial Corporation, Escondido, California
Real Estate Development and Investments
- 1973-1975: President, Kalina & Associates, Inc., Escondido, California
Real Estate Development and Investments



FRED GRIMES (CONTINUED)

EDUCATION

- 1971 Chemeketa College - Salem, Oregon - Associate Degree in Computer Science

PROFESSIONAL AFFILIATIONS

- National Association of Office and Industrial Parks
- International Council of Shopping Centers
- Murrieta Valley Chamber of Commerce
- Temecula Chamber of Commerce

COMMUNITY ACTIVITIES

- 2000 – Present: Board of Directors, Mission Oaks National Bank
- 2002 – Present: Member, Salvation Army Advisory Board
- 1990 – Present: President, Rancho California Business Center | Property Owner's Association
- 1999 – 2001: Board of Directors, Southwest Riverside County Economic Development Corporation
- 1991 – 1993: Board of Directors, Temecula-Murrieta Economic Development Corporation
- 1984 – 1987: Board of Directors, Escondido Boys & Girls Club
- 1983 – 1984: Vice-President, Escondido Chamber of Commerce
- 1982: President, Escondido Board of Realtors